



Contracting Authority's Clarifications

Supply contract

“Procurement of medical and IT equipment within PHASE project, Podgorica - Montenegro”

Reference: PHASE_2023-TD1

The table below contains the answers to questions submitted by the tenderers to the e-mail address: nisera.mekic@kccg.me until 16th March 2023 by 15:00 h (local time, Montenegro).

General questions

Q1: Supplies are divided in 2 Lots. We propose that Lot no. 1 needs to be divided in to 3 separate Lots, because medical equipment which is subject of supplies is consisted of several different devices, with completely different purpose and usage, which are not manufactured by only one manufacturer. Therefore, we propose that Lot no. 1 be divided as follows:

Lot no. 1 hospital beds		
1.1	Electric hospital bed with 4 motors	4
1.2	Electric hospital bed with 3 motors	41
Lot no. 2 ECG devices		
2.1	Portable wireless ECG acquisition with PC software	2
2.2	ECG – electrocardiograph	4
Lot no. 3 routine diagnostic equipment		
3.1	Pulse oximeter	2
3.2	Spirometer	1
3.3	Aneroid blood pressure measuring device	2
3.4	Mechanical scales with height rod	1

By accepting our proposal, you will allow true competition and fair bidding. Do you accept proposal?

A1: There is no “one size fits all” solution because the decision on lots depends, to a large extent, on the object of the contract and on the specific characteristics of the market concerned. In order to ensure that lots are structured and packaged in a way that is appealing to economic operators and encourages them to submit tenders, careful market analysis was performed by the contracting authority. The specific market characteristics (number and type of economic operators in that market, technical and quality aspects, speed of technological change, risk of dependency on a sole supplier etc.) that may impact on the decision on number of lots were analysed in detail by the contracting authority, with due regard to main procurement principles.

Taking into consideration the specifics of the project and overall object of the contract, based on a comprehensive market analysis carried out, involving the collection and analysis of market data, the contracting authority estimated that in this case would not be appropriate, technically feasible and cost efficient to divide a contract into more than two lots. Furthermore, dividing a contract into more than 2 lots, i.e. particularly division of lot related to medical equipment into more “smaller-value” lots, would result in excessive expenses and technical difficulties as well as unacceptable operational risks for contracting authority, including risk of undermining the proper execution of the whole contract as a result of the need to co-ordinate the more than 2 different contractors. Therefore, taking into account all above mentioned as well as the fact that within this tender procedure sub-contracting is allowed and participation is open to all natural persons and legal persons (participating either individually or in a grouping consortium of candidates/tenderers) that meet eligibility requirements detailed in contract notice, contracting authority remains of the opinion that in this case is not appropriate to divide a contract into more than two lots, i.e. to divide Lot no. 1 into more lots.

Q2: According tender document deadline for requesting clarifications is 16.03.2023. till 15:00h. In order to have fair competition we are asking to postpone the deadline until 21.03.2023. till 15:00h. Do you accept proposal?

A2: As it stated in Instructions to tenderers (document c4b_itt_en) tenderers are expected to comply with all instructions, forms, contract provisions and specifications contained in this tender dossier. These instructions set out the rules for the submission, selection and implementation of contracts financed under this call for tenders, in conformity with the practical guide available at: <https://wikis.ec.europa.eu/display/ExactExternalWiki/ePRAG> and therefore the set deadline for submission of questions (no later than 21 days before the deadline for submission of tenders) can not be postponed.

Specific questions related to Lot No. 1 - Medical equipment

Q1: After reviewed technical specification for electric hospital bed with 4 motors, we found several characteristics which are limiting competition.

Is it acceptable to offer bed with dimensions 105x220cm?

Is it acceptable to offer bed with height adjustment 45-75cm?

Is it acceptable to offer mattress with dimensions 90x190x12cm?

A1: Please refer to Corrigendum No. 1 to the Tender Dossier. In addition, please note that, as it stated in point 1.2 Technical requirements of the chapter 1. General requirements (for both lots) within Annex II+III: technical specification + technical offer (document c4f_annexiitechspeciitechoffer_en), all specifications details listed for each item are the minimum requirements. Any features superior to the minimum specifications or additional features offered should be clearly identified in the Tenderer’s offer and tenderers are encouraged to submit them.

Q2: After reviewed technical specification for electric hospital bed with 3 motors, we found several characteristics which are limiting competition.

Is it acceptable to offer bed with dimensions 217x108 cm?

Is it acceptable to offer bed with raising in the range of 50-75 cm?

Is it acceptable to offer anti decubitus mattress with dimensions 190x90x12 cm and density 28 kg per m³ since higher (12 cm) thickness is causing lower density but equivalent to 11 cm thickness?

Is it acceptable to offer bed with weight of 120 kg as it has wheels and 5 kg has no difference in manipulation?

A2: Please refer to Corrigendum No. 1 to the Tender Dossier. In addition, please note that, as it stated in point 1.2 Technical requirements of the chapter 1. General requirements (for both lots) within Annex II+III: technical specification + technical offer (document c4f_annexiitechspeciitechoffer_en), all specifications details listed for each item are the minimum requirements. Any features superior to the minimum specifications or additional features offered should be clearly identified in the Tenderer's offer and tenderers are encouraged to submit them.

Q3: After reviewed technical specification for Pulse Oximeter, we found several characteristics which are limiting competition.

Is it acceptable to offer measuring range 45-100%?

Is it acceptable to offer device with dimensions 40x40x140 mm and weight 220 gr?

A3: Please refer to Corrigendum No. 1 to the Tender Dossier. In addition, please note that, as it stated in point 1.2 Technical requirements of the chapter 1. General requirements (for both lots) within Annex II+III: technical specification + technical offer (document c4f_annexiitechspeciitechoffer_en), all specifications details listed for each item are the minimum requirements. Any features superior to the minimum specifications or additional features offered should be clearly identified in the Tenderer's offer and tenderers are encouraged to submit them.